

# **Proceedings of Board of Studies Meeting**

Board of Studies meeting of the Department of Commerce and International Business, Central University of Kerala, Periye, Kasaragod, was held on July 7<sup>th</sup> 2020, Tuesday, from 2 PM onwards through Google Meet. The internal members were present at the conference hall of Gangotri Block. The meeting was addressed by the honourable Vice Chancellor, Dr. G Gopakumar.

Members Present:

- 1. Prof Dr V Balachandran, Professor and Head, Department of Management Studies, Dean, School of Business Studies, Central University of Kerala.
- 2. Prof Dr N Ragavan, Department of Commerce, University of Madras, Chennai.
- 3. Prof Dr Mavoothu, Director, School of Management Studies, Cochin University of Science and Technology, Kochi.
- 4. Prof Dr B H Suresh, Department of Commerce, University of Mysore, Mysore.
- 5. Dr Antony Joseph, Manadan, XV/57, Nazareth Road, Aluva.
- 6. Mr K G Madhu, Managing Director, Ammini Group of Institutions, Papanamcode, Thiruvananthapuram.
- 7. Prof Dr E K Satheesh, Dean, Department of Commerce and Management, Calicut University, Kozhikode.
- 8. Prof Dr T Mallikarjunappa, Head (I/C), Department of Commerce and International Business.

Prof T Mallikarjunappa, HOD of the Department, welcomed the honourable Vice Chancellor and all the members who were present online for the BOS meeting. The honourable Vice Chancellor, Central University of Kerala, discussed the process that the CUK follows in revising the currivulum and urged all the members to contribute to make the best syllabus for the newly started Department of Commerce and International Business. This was followed by brief introduction of all the members. After the introduction of the members, the agenda for the meeting were taken up for discussion. The decisions of the different agenda are given below. Agenda 1: Revision of the existing MCom curriculum.

Decision: The members had read the proposed syllabus and the regulations which were sent through mail and the discussion on the syllabus started with each member suggesting the changes to be made in the proposed syllabus. The proposed syllabus was presented for making the suggestions for revision. The HOD explained the revised syllabus and the need for the revision and invited members to contribute to enriching the course curriculum.

Agenda 2: Suggestion of the courses that could be continued and courses that can be added in the new syllabus.

Discussion: The following suggestions were put forward by the members:

Dr Antony Joseph suggested that International Business may be offered as Elective for MCom. More practical approaches like Registration Formalities to get I.C.C number from D.G.F.T, Modes of Entry into Global markets, F.T.P.Foreign Trade Policy, Incentives offered by Government, Institutional support by Government for Foreign trade, Payment Terms; L/C, D/P,D/A, Sale Terms – Quotations, FOB, CIF, Documentation, Insurance – Marine, Preshipment inspection, Quality Control, Processing of Export order should be incorporated in International Business, which would benefit the students in future. He has suggested a syllabus with 5 modules for the subject International Business.

Dr Antony Joseph suggested that the following topics may be included in the syllabus of:

- 1. Principles of Management M.B.O, PERT, CPM, Major forms of business organizations.
- Marketing Management B2B Marketing, Industrial Marketing, Logistics & Supply Chain Management, Rural Marketing, Retail Marketing, Tele Marketing, Mobile Marketing, other digital forms and video platforms.

Dr B H Suresh suggested that syllabus should include the papers which are prescribed for NET. He also suggested eliminating elementary aspects from the subjects Advanced Management Accounting and QT for Decision Making.

Dr D Mavoothu offered the following suggestions:

1. Case studies to be discussed for the courses.

- More inputs from Indian Epics (Mahabharatha and Ramayana) and value system can be used rather than the Western inputs in teaching the paper 'Corporate Governance and Business Ethics'.
- 3. The last two modules (IV AND V) in paper 'Corporate Governance and Business ETHICS' can be used for teaching Business Ethics and first three modules can be for Corporate Governance. He has suggested a detailed structure of IV and V module.

Dr. N Ragavan made suggestions for the following subjects;

- International Financial Reporting Standards He suggested that the disclosure and treatment matter should be given priority from learning perspective and all IFRS to be introduced.
- Legal Framework for Business and Commerce The legislative provisions of Competition Act, Insolvency and Bankruptcy Code, Prevention of Money Laundering Act, and Judicial Pronouncement to be included in the syllabus.
- Principles and Practices of Auditing To incorporate Standards on Auditing, Practical Audit situations, and Legislative provisions on auditing matters in the syllabus.

Decision: The board resolved to modify the course curriculum and the regulations and accept the same after incorporating the suggestions which the members could send after the meeting through email. The revised syllabus with the changes suggested by the members of the board could be sent to the university for further action.

Agenda 3: Addition of SWAYAM courses in the I, II and III semesters of MCom.

Decision: The board took note of the suggestions on the courses on SWAYAM that a student could opt. It was suggested that SWAYAM Courses to be offered at any time during the course duration but preferably in First, second and third semesters. The credits earned by the students in the SWAYAM should be incorporated into the grade sheet of the students.

Agenda 4: Any other matter of relevance.

The members made different suggestions on the way curriculum could structured.

- 1. Number of units for the elective papers to be reduced to four.
- 2. In the subject Marketing Management, more practical aspects need to be incorporated.
- 3. Students should be made familiar with the online recruitment sites and profile creation in such sites, by including it under the subject Human Resource Management.

- 4. MSME website and its importance to be highlighted in the subject Entrepreneurship Development.
- 5. Dr B H Suresh made a suggestion connected with the regulations. He pointed that the rules relating to the failure of students in any exam and re-conduct of exam is not clear in the regulations. The HOD clarified that these are governed by the CBCS regulations of the CUK. Another point was that in his opinion the Vice Chancellor should have the power to modify the regulations or to solve a problem any time but not only up to three years. The suggestion is accepted and the relevant clause has been changed to incorporate this suggestion

It is resolved to revised the course curriculum and send it to the university for further action.

Sd/-	Sd/-	
Prof Dr V Balachandran	Prof Dr E K Satheesh,	
Sd/-	Sd/-	
Dr B H Suresh	Mr,K G Madhu	
Sd/-	Sd/-	
Prof Dr N Ragavan	Prof Dr Mavoothu	
Sd/-	-	
Dr Antony Joseph		
Prof Dr T Mallikarjunappa,		

(Chairman)

# Programme..Master of Commerce (MCom)

#### MCM5002 INFORMATION TECHNOLOGY FOR BUSINESS

Course Code MCN	15002	Semester	1
Course Title INFO	INFORMATION TECHNOLOGY FOR BUSINESS		
Credits 3		Туре	ELECTIVE

This course shall have 3 lecture hours, 2 practicals, 1 tutorial.

#### This is a Skill based, employability based, and entrepreneurship skill based course.

#### **Course Objective**

Evaluate various interdisciplinary management concepts and issues related to information systems andtechnologies, assess the current role of IS in an organization and explain how information technology relates to organizational goals, objectives, strategy, andstructure and demonstrate proficiency in the solving business problems using softwareapplications

#### **Learning Objectives**

- To introduce the students to the use of computers inbusiness.
- To understand basic concepts and terminology of InformationTechnology.
- To familiarize with the emerging internet applications inbusiness.
- To familiarize with the practical use of various applications in Microsoft OfficeSuite.

#### **Course Structure**

#### UNIT I:

**Introduction:** Basics and Evolution of Computing – Operating Systems (System Software) and Application Software – Introduction to Network Setting – LAN and WAN, Internet and Intranet- Relevant One or Two Case Studies.

#### UNIT II:

**Working with Microsoft Office Suite:** MS Word – Creating, Opening, Saving and Formatting Documents– MailMerge-Working with SpreadSheets:MS Excel – Tables – Formulas and Functions – Data Analysis using excel – Creating a PowerPoint Presentation(PPT) Using Slide Master, Animation and Graphics in PPT. MS Access – Creating and Modifying Data Bases – Report Generation – Linking Access Files with Excel Files.

#### UNIT III:

**Internet and E-Commerce:** E-Mail Etiquette -Usages of Search Engines and Portals – Website and Web Based E-mail, FTP and Net Meeting – WiFi Environment in Modern Offices. Basic Models of E-Business: B2B, B2C, C2C and Mobile Commerce (M-Commerce) - Relevant One or Two Case Studies.

#### UNIT IV:

**Buying and Selling through Internet:** E-Payment and Electronic Fund Transfer – Payment Gateway and Security Systems – On Line Stores – Internet Banking – Smartcards and Plastic Money- Marketing through Virtual Social Media like Facebook, Blogs & You-tube -Emerging internet applications in business- Security Issues: Security threats – Virus, Trozan, Hacking, Spam. Security Measures – Firewall, Antivirus software,

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Digital Signature. Concept of Data Encryption & Decryption, Symmetric and Asymmetric Encryption, Digital Envelope.Relevant One or Two Case Studies.

# Practicals

- Create a project report on marketing strategies of baby product brands using various applications of MSWord.
- Create an analysis of annual report using MS Excel file involving various applications.
- Create a presentation on health tourism marketing strategies in India using MS PPT and its graphic applications
- Create a presentation about various applications of Social Media networking.

## Skills

- Able to develop proficiency in managing files of an organization with technical knowhow.
- Able to critically evaluate the pros and cons of E-Payment mechanism and the relevance of security in operating business.
- Able to develop marketing strategies through virtual social media.

## Learning/Course Outcomes

- Get Develop a clear idea on basic internet terminologies.
- Understand how to use important Microsoft Office programs in a variety of professional, educational and personal situations.
- Gain knowledge about Protocol and its types.
- Provide an environment where students are exposed to and understand the importance of the major developments and trends that shape technology.

## **Books for Reference**

- 1. Agarwala, N. Kamlesh, Business on the Net, MacMillanPublishers.
- 2. Farrel: The Internet and its Protocols: ElserPublications.
- 3. ITLESL, Introduction to Information Technology, Pearson
- 4. Jan Zimmerman and Deborah NG (2012), Social Media Marketing All-in-One For Dummies, Wiley.
- 5. Jeffrey C Jackson: Web Technologies: Pearson.
- 6. Peter Kent (2012), Search Engine Optimization For Dummies, Wiley & sons
- 7. Rayudu, C.S. (2015), E-Commerce- E-Business, Himalaya PublishingCompany,
- 8. Reema Thareja: Information Technology and its Applications in Business: Oxford UnniversityPress.
- 9. S L Arora: Computer Applications in Business: Sahitya BhawanPublications.
- 10. Turban, Leidner, Mclean & Wetherbe (2008), Information Technology for Management, Wiley
- 11. Turban, Rainer and Potter, Introduction to Information Technology, Wiley
- 12. V Rajaraman: Introduction to Information Technology:PHIPublications.